



WFG LENDER SERVICES, A LEADING PROVIDER OF NATIONAL HOME EQUITY SOLUTIONS, OFFERS A COMPREHENSIVE SUITE OF PRODUCTS AND SERVICES TO MEET YOUR LENDING NEEDS.

As of Q3 2021, 39.5% of mortgaged U.S. residential properties were considered equity-rich, with a combined estimated loan amount of 50% or less than their estimated market value.¹

With untapped equity at an all-time high, home equity lending opportunities have never been better. To support this rapidly growing market segment, **WFG Lender Services** offers lenders a full range of competitively priced products and services nationwide.

WFG Lender Services' products are delivered quickly and economically, enabling lenders to accelerate home equity transactions. Flexible by design, our products and services can be customized to support your organization's workflow specifications.

¹ <https://www.attomdata.com/news/market-trends/home-sales-prices/attom-q3-2021-u-s-home-equity-and-underwater-report/>

HOME EQUITY SOLUTIONS:



GREAT PRODUCTS BACKED BY EXCEPTIONAL SERVICE

And as with all WFG Lender Services offerings, you get the highest service-level performance and quickest turn-times. Our service levels consistently exceed customer expectations and our average communication response time is just 17 seconds.

WFG Lender Services teams consistently rank at the highest level on customer service indices, like Net Promoter Score® (NPS), which consistently rates us at the top of the scorecard – over 70 compared to a SurveyMonkey Finance Industry average of less than 50.

And, most importantly, we identify and resolve potential issues – before you are aware of them.

Contact your WFG Enterprise Solutions representative today to ask how our Home Equity solutions can make a difference for you and your customers.

CALL US: 877-274-3850

EMAIL US: about@wfgls.com

TITLE INSURANCE. Available for First Lien Home Equity, Junior Liens, HELOCs and Home Equity loans for most residential properties of up to \$1 million value; FICO score of 600 or higher required; no borrower affidavit is necessary. Our **Home Equity 2nd Generation Title Insurance Policy** is designed specifically for junior priority loans secured by a one-to-four family residential structure or residential condominium unit, providing legal and vesting, or property report information.



WARRANTED TITLE SOLUTION. This specialty product created specifically for home equity lending was developed as a cost-effective alternative that, in conjunction with an errors and omissions policy, provides protection against errors made during the closing process.



VALUATION SERVICES. WFG provides comprehensive valuation services for home equity lending through our **Valustrust Solutions** appraisal management company, including automated valuation services, desk reviews and field valuation services, including property condition reports.

